

# SAN ANTONIO INT'L AIRPORT

*Air Service & Airport Update*



OCT 2025

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*Air Service Administrator*



# What is Air Service Development?

- ASD is the process of recruiting additional air service to a community
- ASD is an economic powerhouse for the larger region
  - Increases Airport revenue
  - Creates job opportunities
  - Boosts tourism



# Why is ASD Important?

- Consolidation has led to fewer airlines, the top four airlines in the US now control over 80% of domestic seats
- Competition between communities for service is fierce
- Network Planners have hundreds of decisions to choose from
- Adding a new route is high-risk, a daily mainline flight **can cost nearly \$10M a year**



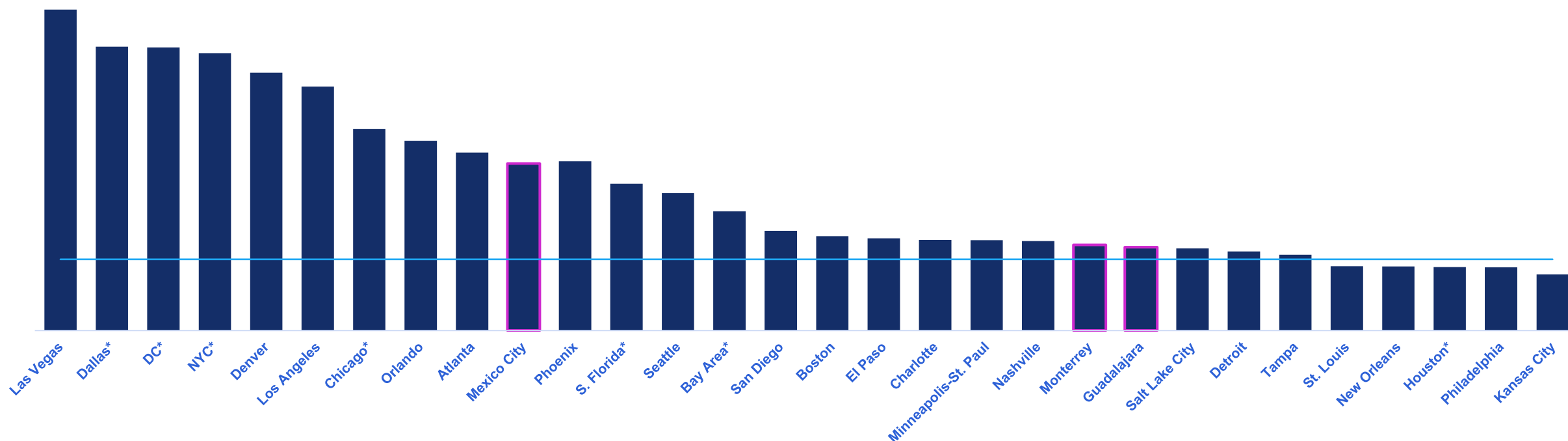
# NONSTOPS FLIGHTS FROM SAT



# Top 30 Markets by Demand from SAT

*All 30 of SAT's top markets have nonstop service available from SAT*

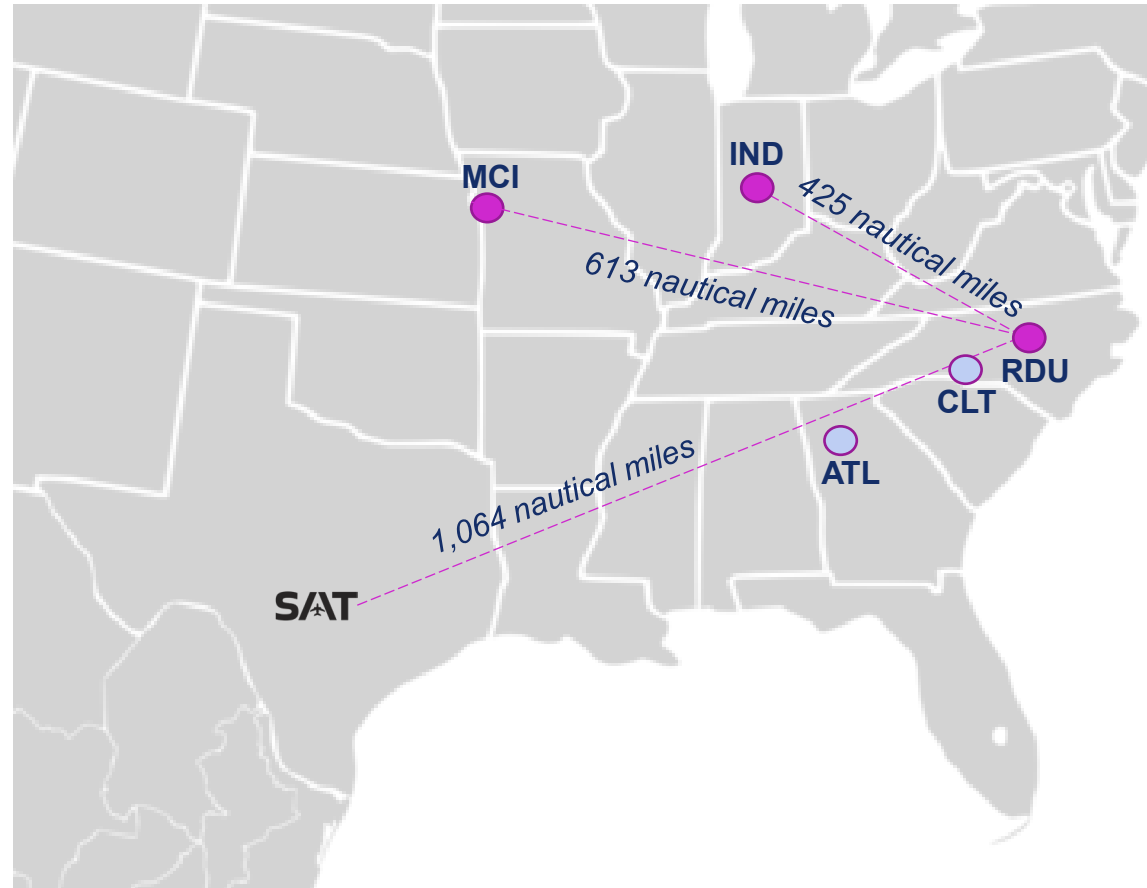
YE Q1 2025 PDEW (Passengers Daily Each Way)



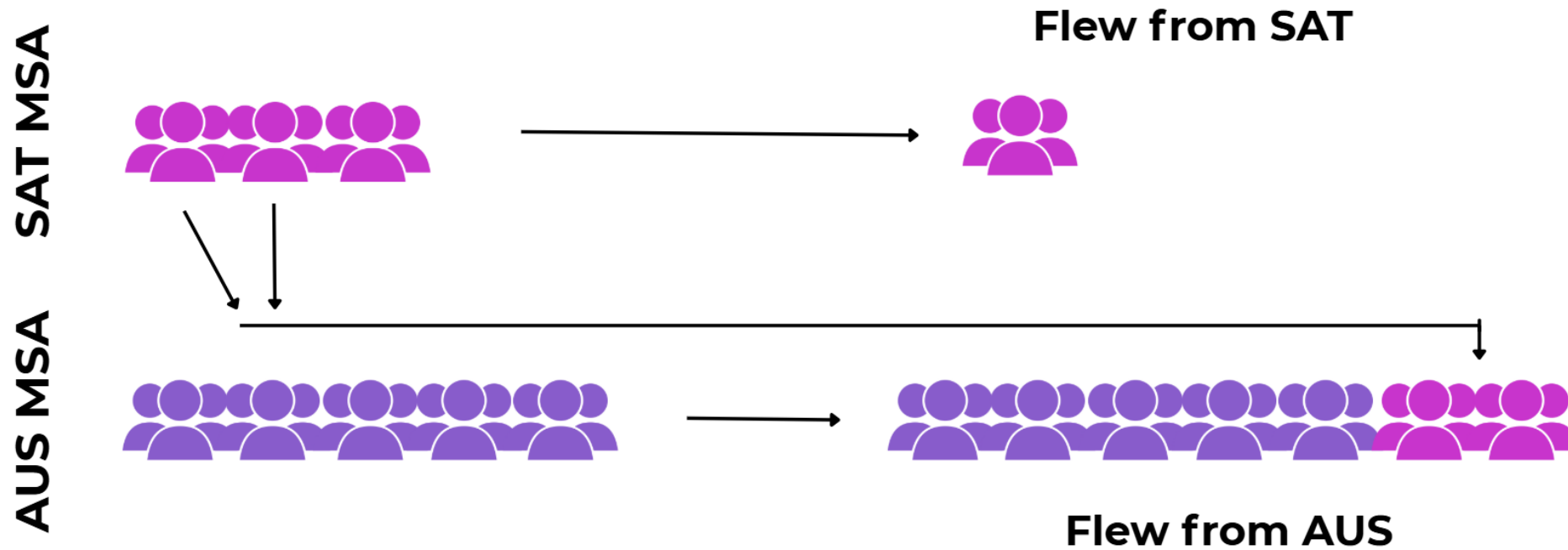
\*all airports serving the metro (NYC=EWR,LGA,JFK | Dallas=DAL,DFW | DC\*=BWI,DCA,IAD | Chicago=MDW,ORD | Bay Area=SFO,SJC,OAK | Houston=HOU,IAH | Cleveland=CAK,CLE)

# Factors in Adding New Service

- Existing demand
  - Demand break-down
- Ties between the markets
- Future potential demand trends
- Airline business model
- Aircraft availability
- Distance
- Hub locations
- Market share
- Seasonality trends



# How Choosing Austin Negatively Impacts SAT



# SAT Air Service Goals

- ***Maintain current route portfolio***
  - Aircraft issues and economic worries are limiting airline growth in the short term
- Re-establish European nonstop service
- Continue to add new destinations
  - Domestic
  - Transborder (Mexico & Canada)
  - International leisure (Mexico beaches, etc)
- Expand options on existing routes
  - Increased frequencies, competition, upgauge



# How to Help

TORREON

nonstop!

SAT

SAN ANTONIO

INTERNATIONAL AIRPORT

Resumes

11/22/25

VIVA

9



SFO

x2

Nonstops to SAN FRANCISCO

5 days a week daily!

UNITED

SAT

PHILADELPHIA

nonstop!

SAT

SAN ANTONIO

INTERNATIONAL AIRPORT

Starts

6/5/24

American



MORELIA & SAN LUIS POTOSI

new nonstops!

SAT

SAN ANTONIO

INTERNATIONAL AIRPORT

Starts

7/5/25

volaris

NONSTOP TO

REAGAN NATIONAL

ARRIVING MARCH 2025

American

SAT

DCA

Washington, D.C.

# *Airport Developments*





Existing  
Terminal B

Existing  
Terminal  
A

NEW  
Terminal  
2028

Existing Rental Cars &  
Short-term  
Parking Garage

Existing  
Long-term  
Parking Garage

NEW  
Overnight  
Aircraft  
Parking

NEW  
Ground  
Transportation  
Center &  
Parking Garage

NEW  
Ground  
Load  
Terminal  
2025

NEW  
Remain  
Overnight (RON)  
Aircraft Parking

NEW  
Enhanced  
Roadway  
System

# New Concessions Coming Soon

## Terminal A:

- Horseshoe Tequila Bar
- Pharm Table
- Freight Fried Chicken
- Tre Pizzeria
- Panda Express

## Terminal B:

- Southerleigh
- Bakery Lorraine
- The Tasting Room
- 2M BBQ
- Popeyes



# Terminal A Expansion

*Opens in January 2026*











# ALL GATES



ALL GATES









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